



SOLUTION BRIEF

# Detection Tells You There is a Problem. Prevention Stops It.

---

## Your Visibility Investments Are Working. That is Not the Issue.

Your detection platform sees every asset. It identifies every vulnerability. It generates alerts when threats appear. Those platforms work exactly as designed.

**The visibility problem has been solved. The protection problem was never addressed.**

**94%**

**Organizations Experienced OT  
Cyber Incidents**

In the past 12 months despite detection investments

# The Numbers That Matter

100%

## Disruption Rate

of ransomware incidents resulted in operational disruptions, even with detection platforms deployed.

4

## Minutes

is all ransomware needs to encrypt your production systems.

35-45

## Minutes

is the best-case response time when detection must coordinate with separate enforcement tools.

**Sources:** TXOne Networks/Omdia 2025, Siemens The True Cost of Downtime 2024, Dragos Annual Year in Review 2025, Honeywell 2025 Cyber Threat Report, SANS State of ICS/OT Security 2025

- ✖ The math does not work.

## The Gap

Visibility platforms see threats. They cannot block them inline. That architectural gap is where incidents become outages.

Your detection investment works exactly as designed. It identifies threats. It generates alerts. It documents what happened.

It cannot prevent what happens next.

## The Solution

**Edge Complete** delivers the complete security journey in one platform: visibility, assessment, and prevention. When a threat is identified, it is blocked. No coordination. No enforcement dependencies. No gap.



# Proven in Production

## 350+ deployments

across semiconductor fabs, automotive manufacturing, food and beverage production, and critical infrastructure including water, power, and transportation.

## Zero unplanned downtime

across all production deployments. Hardware bypass technology ensures operations continue even during security system events.

## 180+ OT protocols

with command-level inspection. Policies automatically generated to permit specific operations without manual rule creation.

## Enterprise integration

with existing SIEM platforms and security operations infrastructure. Complements detection investments with inline prevention.

## 60-Minute Proof of Value

See Edge Complete capabilities demonstrated in your environment within one hour.

### What You Will See:

- Asset discovery across your protocols
- Vulnerability assessment with operational context
- Simulated threat blocking in your environment

### Your Investment:

60 minutes of staff time

### Your Risk:

None (hardware bypass prevents operational impact)

### Your Outcome:

Evidence-based decision on prevention capabilities

## Next Steps



### Schedule Your Proof of Value

60 minutes to validate complete visibility, assessment, and prevention in your environment with zero operational risk.



### Request Technical Documentation

Detailed specifications, deployment guides, and integration documentation for technical evaluation.



### Request Executive Briefing

Detailed business case for leadership approval, including economic comparison and strategic positioning for board conversations.